

Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 05763 250224Z

64

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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R 240414Z AUG 76
FM AMEMBASSY TAIPEI
TO USDOC WASHDC
INFO SECSTATE WASHDC 0800

UNCLAS TAIPEI 5763

E.O. 11652: N/A

TAGS: BEXP, TW

SUBJECT: EXPORT - PURCHASE OF HEAVY MACHINERY PLANT

REF: CCP FY77

1. WILHELM INC. (WTD IN PREPARATION), A NEWLY-ESTABLISHED TRADING FIRM, OPERATES AS AGENT/DISTRIBUTOR FOR SEVERAL U.S. AND EUROPEAN MANUFACTURERS OF POWER GENERATION EQUIPMENT INCLUDING J & D INTERNATIONAL (U.S.), PEINE A.G. (W. GERMANY), LAMIQUISTA (SPAIN), ETC. THE FIRM NOW URGENTLY SEEKS SUPPLIERS OF A COMPLETE LINE OF PRODUCTION EQUIPMENT FOR AN ENGINE PLANT TO PRODUCE MARINE AND/OR HEAVY-DUTY TRUCK DIESEL ENGINES IN TAIWAN.

2. ACCORDING WHILHELM MANAGEMENT, THE PROJECTED PLANT IS SCHEDULED TO BE COMPLETED IN SUMMER OF 1977 WITH A TARGET OUTPUT OF 2,400 UNITS OF 600 HP DIESEL ENGINES ANNUALLY. THE COST OF THE EQUIPMENT IS ESTIMATED AT US\$5 MILLION. DEADLINE FOR DELIVERY IS THE END OF 1976. WILHELM WISHES TO LOCATE POTENTIAL U.S. SUPPLIER FOR IMEDIATE NEGOTIATIONS. THE PURCHASE MAY BE DIRECTED TO JAPAN OR EUROPE IF U.S. FIRMS ARE NOT COMPETITIVE OR UNABLE TO MEET DELIVERY DEADLINES.

3. INTERESTED SUPPLIERS SHOULD CONTACT EMBASSY ASAP FOR FURTHER DETAILED DISCUSSION WITH LOCAL FIRM.
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Message Attributes

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Disposition Approved on Date:
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Disposition Date: 01 JAN 1960
Disposition Event:
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Margaret P. Grafeld
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